# Europa-Institut,



# Department of Economics at Saarland University

FUNDAMENTALS OF MANAGEMENT AS CERTIFIED

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# **ENTREPRENEURSHIP**

#### **Ideal for:**

- Founders and all those who want to become one
- Companies who want to develop their business model in a future-oriented way
- All those who want to develop professionally or identify new market opportunities

Benefit from the latest insights from science and practice taught by lecturers who are leading the way!



Jun.-Prof. Dr. Benedikt Schnellbächer



Prof. Dr. Sven Heidenreich

## "Entrepreneurship" at Europa-Institut, Department of Economics at Saarland University

#### When and where?

The certificate course in English takes place annually in the winter semester (expected in March) as a block course from Tuesday to Saturday all day in presence at our institute on the Saarbrücken campus: Building A5.4 Room 2.06.

#### How?

You can register directly with us up to one week before the start of the course and we will be happy to assist you by telephone, virtually or in person on campus.

#### Why?

Take advantage of the opportunity to continue your education at university level with little time and application effort and receive first-class additional education in the field of modern management. In addition to valuable knowledge relevant to practice, you will receive an academic, internationally recognised certificate from Saarland University which will help you climb the next rung on your personal career ladder.

#### Cost

The participation fee per course is 849€. The course meets the requirements for claiming educational leave!



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https://www.eiabm.en/certificates/



### "Entrepreneurship" at Europa-Institut, Department of Economics at Saarland University

**Qualification Objectives:** Understanding of what an entrepreneur is, what his/ her benefits, risks, and responsibilities are; what a good opportunity is, what kinds of opportunity sources there are; the mechanics of entrepreneurial process; the process of initiating product and service development; technology driven entrepreneurship; available resources for startup and growth; organizational approaches towards global growth.

Content: The role of entrepreneurship in an economic unit has been well documented and is of interest not only to business people and politicians but also to students – the future entrepreneurs. Creating and growing a new venture inside or outside a corporation is a task that few individuals are able to accomplish, even though many profess the desire. This course is based on an understanding of strategic areas of business and applies the tools and analytical techniques of these areas to the new venture creation process in a domestic and international setting. The entrepreneurship module has been designed in a way that prepares participants very well for pursuing careers as owner/managers. It also offers a generic examination of the general principles of entrepreneurship and entrepreneurial activity. Adopting this unit does not confine participants to the limitations of small business and its related activities. It supports the full development of entrepreneurial skills and sensitivities for use in existing organizations, to facilitate the management of change and/or the achievement or organizational goals.

Lecturers: Dr. Benedikt Schnellbächer is Junior Professor for Digital Transformation and Entrepreneurship at Saarland University. His research interests include sustainable start-ups, digital start-ups, Entrepreneurial behavior and Business Model Development.

Prof. Dr. Sven Heidenreich has held the Chair of
Business Administration, in particular Technology
and Innovation Management at Saarland University
since 2017. His research interests include
technology and innovation management as
well as entrepreneurship and addressed
questions around consumer resistance to
innovation, co-creation of technology

based services, innovation networks, business model innovation, innovative work behaviour or entrepreneurial behaviour.



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